



# Lumber & Building Materials

"VOLUME-PRICE-SERVICE" SINCE 1932

**AUGUST 15<sup>TH</sup>, 2008**

## **E-NEWS TO E-NJOY, E-NTERTAIN AND E-NLIGHTEN YOU**

THANKS TO THE MANY OF YOU THAT SENT US WORDS OF ENCOURAGEMENT AFTER READING OUR FIRST COPY OF K-I E-NEWS. WE TRULY WELCOME YOUR INPUT AND ANY FEEDBACK YOU HAVE TO OFFER US IN OUR **E-NDEAVOR** TO DELIVER INTERESTING NEWS TO YOU.

WITH EACH E-NEWSLETTER WE INTEND TO HIGHLIGHT AT LEAST ONE PRODUCT THAT WE SUPPLY IN ORDER TO MAKE OUR COMMUNICATION WITH YOU SOMEWHAT EDUCATIONAL AND HOPEFULLY INTERESTING AS WELL.

OUR LAST NEWSLETTER TO YOU FEATURED "**KLEER**" EXTERIOR TRIM BOARDS AND NOW WE TURN THE SPOTLIGHT TO . . .

## **ZIP SYSTEM ROOF AND WALL SHEATHING FROM HUBER ENGINEERED WOODS**

SO WHAT IS GETTING ZIPPED ALL ABOUT? WELL, IT IS ALL ABOUT BUYING SOME ORIENTED STRAND BOARD (OSB) TO USE FOR ROOF SHEATHING AND WALL SHEATHING THAT HAS HAD A WATER RESISTANT COLORED COATING ALREADY APPLIED TO IT.

WITH THIS WATER RESISTANT BARRIER ALREADY APPLIED, YOU WOULD ELIMINATE THE NEED FOR FELT PAPER AND H-CLIPS ON THE ROOF AND ELIMINATE THE NEED FOR HOUSEWRAP AROUND THE WALLS.

AFTER YOU INSTALL THIS "**ORANGE**" SHEATHING ON THE ROOF AND THE "**GREEN**" SHEATHING FOR THE WALLS, YOU USE ZIP TAPE TO TAPE ALL THE SEAMS AS WELL AS THE WINDOW AND DOOR OPENINGS. NOW YOU HAVE EFFECTIVELY "ZIPPED" UP YOUR HOUSE WITH A COMPLETE STRUCTURAL AND WATER RESISTIVE BARRIER ALL IN ONE.

IT IS SIMPLE... THE ORANGE COATED OSB IS FOR THE ROOF SHEATHING AND THE GREEN COATED OSB IS FOR THE WALL SHEATHING. TAPE THE SEAMS NICE AND TIGHT AND HELLO . . . **YOU ARE ZIPPED.**

ANOTHER GREAT FEATURE IS HOW EACH OF THE PANELS ARE MARKED TO SHOW **WHERE TO NAIL** WHETHER YOU ARE **16"** ON CENTER OR **24"** ON CENTER.

HERE IS A ZIP SYSTEM "ORANGE" ROOF



AND THE ZIP SYSTEM "GREEN" WALLS



HERE IS A SAMPLE SHOWING THE TWO SECTIONS OF OSB WITH THE BUILT IN ORANGE MOISTURE BARRIER COATING AND TAPED TOGETHER WITH "ZIP" TAPE



MORE GREEN WALLS FROM A LOUISVILLE JOBSITE



I VISITED A "McCUBBIN CONSTRUCTION" JOBSITE HERE IN LOUISVILLE AND FOUND A BUILDER VERY EXCITED ABOUT THE "ZIP" SYSTEM. IN HIS OWN WORDS, MR. STEVE McCUBBIN STATED THAT "HE DIDN'T KNOW HOW ANY HOME THAT SOUGHT TO BE AN ENERGY STAR HOME COULD BE CALLED ONE WITHOUT USING ZIP SYSTEM" AND HE EMPHATICALLY STATED THAT "WHEN YOU ZIP YOUR HOME UP, IT IS SUPER TIGHT"!

## OTHER ZIP SYSTEMS FEATURES

**\*NO MORE HOUSEWRAP TEARING AND BLOWING IN THE WIND**

**\*A COMPLETE STRUCTURAL WALL SYSTEM. USING THESE SHEETS OF COATED OSB TO SHEATH THE WALLS IS MUCH STRONGER THAN AN APPLICATION USING R-BOARD OR FOAM BOARD WITH METAL CORNER BRACING**

**\*A ZIP ROOF SYSTEM REQUIRES NO RE-WORKING OF LOOSE FELT, LESS HASSLES AND INSTALLS UP TO 40% FASTER THAN FELT APPLICATIONS**

**\*THE ZIP SYSTEM WALL PANELS GIVES YOU AN INSTANT 90 DAY ROUGH DRY-IN. HAVING YOUR JOB SITE ROUGHLY DRIED-IN FOR UP TO THREE MONTHS SHOULD ALLOW PLENTY OF TIME TO FINISH THE EXTERIOR WITHOUT LETTING EXCESS MOISTURE IN THE HOUSE**

**\*YOUR JOB SITE WILL STAND OUT AND HAVE A CLEANER, MORE CUSTOM APPEARANCE. . . TRY THIS AND YOU WILL SEE IT IS TRUE!**

**\*ZIP ROOF SYSTEMS ALLOW THE PANELS AND THE TAPE TO LIE FLAT UNDER THE SHINGLES FOR A MORE CONSISTENT ROOF LINE**

**\*ZIP ROOF PANELS CAN BE BOUGHT IN 1/2" SQUARE EDGE, 5/8" SQUARE EDGE AND 5/8" TONGUE AND GROOVE PANELS FROM THE SUPPLIER. CURRENTLY, K-I STOCKS THE 1/2" X 4' X 8' ROOF AND WALL PANELS.**

**SO WHAT ARE YOU WAITING FOR? IT IS TIME TO GET ZIPPED! IF YOU WOULD LIKE A COMPLETE SALES KIT CONCERNING THE ZIP PRODUCTS FROM HUBER ENGINEERED WOOD PRODUCTS, JUST E-MAIL ME AND I WILL GET YOU ONE.**

***HERE IS A VERY INFORMATIVE ARTICLE FROM THE K-I WEBSITE THAT YOU ARE WELCOME TO VISIT AT [WWW.KI-LUMBER.COM](http://WWW.KI-LUMBER.COM)***

## THE TOP 10 BUILDER CALLBACK ITEMS AND HOW YOU CAN AVOID THEM

**These are the most common callbacks builders and homeowners face on typical new construction projects. Let's look at some tips to avoid these costly callbacks.**

### Paint Problems

Proper surface prep, protection from moisture, use of proper application techniques, plus use of a quality product that's right for the task will go a long way in preventing paint problems. Semi-gloss or gloss improves wash-ability, but homeowners should be advised to wait 2-4 weeks before washing paint and use of abrasive cleaners & hard scrubbing will ruin paint, necessitating repainting.

### Drywall Cracks

Callbacks due to cracks in plaster, gypsum wallboard or other drywall materials are also common. Try lapping the sheets over the corner so that the joint falls over the middle of the doorway or window opening. Fasten the drywall to the cripples and wall plates above the header, but not to the header, to allow some float. Many new vinyl or paper faced corner beads resist edge cracking, chipping, and nail pops better than conventional metal corner bead.

## **Nail Pops**

Visible nail pops in finished walls or ceilings are an often heard complaint. Be sure to use proper drywall screws or nails and push the drywall firmly against the framing members. Nails that are too long are more likely to lead to nail pops as lumber shrinks. 1-1/4" nails work well with drywall.

## **Window Leaks**

Water penetrating wall cavities or interior spaces around windows can be tough to fix. Often flashing is omitted or improperly installed. Proper flashing is critical along with proper application of house wrap. New flexible flashing tapes along with proper installation will ensure a watertight window opening.

## **Roof Leaks**

Leaks where shingles butt against a wall or around chimneys, skylights, and vents are a frequent callback. Once again, tricky flashing details handled in a makeshift manner by roll stock, mastic, and heavy doses of roofing cement just don't hold up. Where a one-story garage butts into a two-story wall, use a fabricated corner flashing. For added protection, insert 8 to 10 inch high pieces of overlapping L shaped flashing up the slope behind usual step flashing.

## **Pipe Leaks**

Nothing is worse than a call about a wet sub-floor or wet ceilings after cabinets are installed or floor covering is put down, but it happens! Marking the sub-floor before drywall installation to alert crews to plumbing lines and other utilities is a good idea. Some sheetrock nails that have punctured a water line may not leak immediately. Vibration and shrinkage will gradually work the nail loose or enlarge the hole, leading to costly callbacks. Be sure your subs are well aware of plumbing & utility locations before they start nailing and drilling.

## **Basement and Crawlspace Leaks**

Wet basements and crawlspaces can be a big problem for builders. The causes are low foundation elevation, poor grading, substandard or marginal materials used in moisture barriers, no gutters or downspout extensions, and no or improperly installed foundation drains. The key is to direct water away from the foundation as rapidly as possible. Set foundation elevations higher. Know your site conditions. Use gutter & downspout extensions. Let your concrete cure properly before backfill and brace to prevent cracks that facilitate moisture penetration.

## **Improper Surface Drainage**

Flat or negative drainage around foundations and standing or ponding water in swales are familiar complaints. Settling of ground around foundations or utility trenches, not establishing proper grades, swales, and drainage away from the home are common causes. Be sure and build up soil around foundation to allow for settling of ground. Tamping backfill with about one to six passes should be adequate in most conditions. The minimum slope or fall within the first 10 feet of the foundation should be 5 percent or 6-inch vertical in 10-foot horizontal.

## **Hardwood Floor Movements**

Fluctuation in relative humidity levels of the home causes wood to expand and contract. Only install wood flooring that has equalized to its in-use moisture content. Educate your customers on what is normal in wood floors, the importance of proper care, and the importance of controlling indoor moisture levels.

## **Vinyl Floor Problems**

We all hear complaints about nail pops, depressions, ridges, or seams in resilient floors. Improper sub-floor preparation and improper fastening along with sub-floor joint preparation are all callback contributors. Low spots in concrete floors up to 5/8 inch may be leveled with floor filler. On wood framed floors be sure and apply a layer of 1/4" underlayment and follow the manufacturer's recommendations on proper installation.

## MEET THE TEAM

LET'S PUT A FACE TO THE NAMES OF VARIOUS K-I TEAM PLAYERS. . .

**MR. WALT FREEMAN - PRESIDENT & CEO**



FOLLOWED BY OUR SENIOR VICE PRESIDENT MR. BOB DEFERRARO AND OUR OTHER VICE PRESIDENTS: MATT McCREARY, STEVE GIBSON AND PAUL MIELE.

**BOB DEFERRARO (502) 637-1401 EXT 2300**



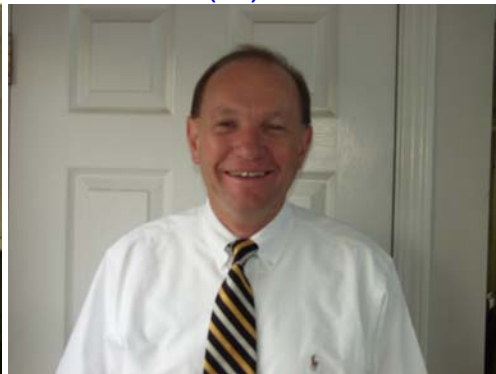
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**GUESS WHO AND WHAT THIS CREATURE IS...**



***HIS NAME IS ZIPPY...BECAUSE HE IS SO FAST!***  
***KIND OF LIKE THE ZIP ROOF AND WALL PANELS... SO FAST!***  
**HE IS A PET CHINCHILLA THAT LIVES IN MY**  
**(JEFF TAYLOR) HOUSE, HE LOVES TO WATCH TV ALL NIGHT LONG AND**  
**IS FOND OF AGGRAVATING OUR TWO DOGS.**

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## SPORTS CHALLENGE



TIME FOR THE ANNUAL UNIVERSITY OF KENTUCKY VERSUS THE UNIVERSITY OF LOUISVILLE FOOTBALL SHOWDOWN.

THINK YOU KNOW WHO WILL WIN?

K-I IS OFFERING A \$100 PRIZE FOR THE PERSON THAT COMES THE CLOSEST TO THE ACTUAL RESULT.

SIMPLY SEND US AN E-MAIL THAT SHOWS WHICH TEAM YOU THINK WILL WIN AND WHAT YOU PROJECT THE FINAL SCORE WILL BE.

THE CLOSEST GUESS ACCORDING TO OUR PANEL OF JUDGES WILL BE THE WINNER OF THIS NICE LITTLE CASH PRIZE.

MAKE SURE YOUR PROJECTION REACHES US NO LATER THAN FRIDAY – AUGUST 29<sup>TH</sup>.

THE GAME WILL BE PLAYED AT CARDINAL STADIUM ON SUNDAY – AUGUST 31<sup>ST</sup> STARTING AT 3:30 PM

# GO CATS!

# GO CARDS!

### K-I SILLY STUFF

OUR LAST NEWSLETTER WAS HIGHLIGHTED BY THE K-I IN CANCUN TRAVEL INCENTIVE VACATION. AS A FOLLOW UP, HERE ARE SOME MORE PICTURES FROM THE CANCUN TRIP THAT SHALL WE SAY . . . ARE LESS SERIOUS.

WE THOUGHT YOU WOULD ENJOY THESE SILLY MOMENTS TOO!



**WHO IS THAT MASKED MAN?**



**MAKE ROOM FOR ME**



**SMELLS OK TO ME CAPTAIN**



**NICE TRY FELLA**



**TAKING CARE OF BUSINESS**



**COLOR COORDINATED**



**WHERE IS THE PARTY?**



**TRIUMPH IN THE POOL**



**NEW OLYMPIC EVENT...POOL WRESTLING**



**INTERESTED ONLOOKER**



**DO YOU SEE WHAT I SEE?**



**JUST HAPPY PEOPLE**



**E-NEWS SUMMARY**

WELL, OUR SECOND E-NEWSLETTER IS NOW COMPLETE AND ONCE AGAIN WE ENCOURAGE FEEDBACK FROM YOU.

SHARE A STORY, SUGGEST A TOPIC OR JUST DROP A COMMENT.

**HOW ABOUT E-MAILING ME A PICTURE OF YOU, YOUR FAMILY AND OR YOUR PET?**

WE WOULD LOVE TO HEAR FROM YOU.

THANKS ONCE MORE,

JEFF TAYLOR

A handwritten signature in blue ink that reads "JEFF TAYLOR". The signature is written in a cursive style and is positioned above the typed name and contact information.

E-NEWS HOST

JTAYLOR@KI-LUMBER.COM

**NOTE:**

**DON'T FORGET TO SEND ME YOUR KENTUCKY – LOUISVILLE PREDICTION BY FRIDAY - AUGUST 29<sup>TH</sup>.**

***“NOTHING EVER BUILT AROSE TO TOUCH THE SKIES  
UNLESS SOMEONE DREAMED THAT IT SHOULD,  
SOMEONE BELIEVED THAT IT COULD, AND SOMEONE  
WILLED THAT IT MUST”***

**CHARLES F. KETTERING (1876-1958)**

## WALT'S MARKET REPORT THRU AUGUST 15<sup>TH</sup>

OUR K-I LEADER, MR. WALT FREEMAN HAS KEPT A RUNNING CHART OF CERTAIN BUILDING MATERIALS PRICE FLUCTUATIONS FOR MANY YEARS.

WALT HAS DECIDED TO SHARE WITH YOU HIS WEEK BY WEEK CHARTING FOR THE PAST TWO YEARS OF THE UP AND DOWN MOVEMENTS OF SOME OF THESE LEADER ITEMS. THE PRICES LISTED ARE THE PRICE PER "THOUSAND BOARD FOOT" FOR LUMBER AND PER "THOUSAND SQUARE FOOT" FOR PLYWOOD AND OSB PANELS.

ALL THE PRICES ARE F.O.B. AT THE MILL WITH NO FREIGHT ADDED.

2008	1/2 CDX 4-PLY		7/16 OSB		S/P/F STUDS		2X4 R/L S/P/F STD & BETTER		2X10 # 2 Y. PINE	
	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008
JAN 4	285	335	153	148	262	224	264	214	365	293
JAN 11	300	335	145	137	268	218	265	202	359	280
JAN 18	303	335	145	137	263	211	257	196	344	262
JAN 25	295	330	142	135	250	205	242	192	328	246
FEB 1	290	320	140	132	248	199	236	184	322	237
FEB 8	295	325	144	132	259	205	242	194	322	230
FEB 15	315	335	152	132	270	210	260	198	330	228
FEB 22	315	340	156	130	280	209	261	197	344	226
FEB 29	310	340	150	135	280	210	255	194	358	227
MAR 7	305	340	142	140	277	212	237	193	359	227
MAR 14	310	335	138	142	274	214	238	189	350	227
MAR 21	310	320	138	142	255	218	235	191	334	225
MAR 28	310	325	139	142	253	225	231	197	324	222
APR 4	325	330	147	140	273	227	240	199	332	221
APR 11	335	335	153	140	283	235	242	215	345	227
APR 18	340	340	153	142	282	230	238	215	355	247
APR 25	340	345	146	151	280	226	230	207	358	278
MAY 2	340	350	137	162	270	229	227	216	347	300
MAY 9	345	360	143	177	257	239	224	230	330	320
MAY 16	355	365	150	185	280	244	247	233	318	332
MAY 23	360	365	153	200	296	252	260	243	323	329
MAY 30	363	365	153	205	300	254	268	248	332	319
JUNE 6	370	355	151	210	290	250	266	246	340	300
JUNE 13	373	345	157	210	300	243	279	235	347	280
JUNE 20	376	340	187	202	305	243	287	241	354	258
JUNE 27	384	340	197	197	305	242	285	242	356	274
JULY 4	388	340	197	195	305	236	281	242	352	256
JULY 11	388	340	197	192	300	235	274	256	339	256
JULY 18	378	340	195	187	282	235	267	259	327	280
JULY 25	350	335	175	185	280	225	255	260	318	295
'AUG 1	350	332	165	196	278	220	249	264	315	309
'AUG 8	370	340	172	208	287	218	259	265	318	315

YELLOW = LOWEST PRICE OF THE YEAR SO FAR & BLUE REPRESENTS THE HIGHEST PRICE